

# LAKEHOUSE GLOBAL GROWTH FUND

MARCH 31, 2022



## ABOUT THE FUND

The Lakehouse Global Growth Fund focuses on investing in mid- to large-capitalisation growth companies located mainly in developed markets. The Fund is invested in some of the world's largest growth companies using its signature long-term, high-conviction approach with a core focus on asymmetric outcomes.

## INVESTMENT OBJECTIVE

The Fund's investment objective is to provide long-term capital growth and to outperform the MSCI All Country World Index Net Total Returns in AUD over rolling five-year periods (after fees and expenses but before taxes).

	1 MONTH	3 MONTH	1 YEAR	3 YEAR (p.a)	SINCE INCEPTION (p.a)
LAKEHOUSE GLOBAL GROWTH FUND **	-3.4%	-20.1%	-12.6%	14.9%	15.5%
MSCI ALL COUNTRY WORLD INDEX *	-1.3%	-8.4%	8.8%	11.7%	10.4%
EXCESS RETURN	-2.1%	-11.7%	-21.4%	3.2%	5.1%

\*\* Performance calculations are based on exit price with distributions reinvested, after fees and expenses, since inception on 30 November 2017.

\* Benchmark: MSCI All Country World Index net total returns (AUD).

Past performance is not indicative of future returns.

## INVESTMENT STRATEGY

Lakehouse Capital's strategy for the Fund is to invest the majority of assets in a high conviction portfolio of typically 20 to 30 companies with expected long-term growth.

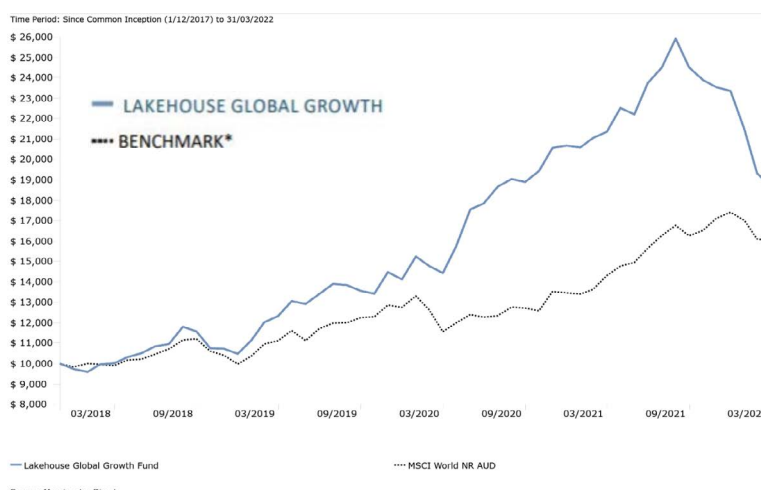
Our stringent investment process leads us to invest in companies that present the following characteristics:

- Strong positions in growing markets.
- Pricing power with customers and suppliers.
- Durable competitive advantages grounded in: scale, strong brands, network effects, or high customer switching costs.
- Aligned and experienced management teams with strong track records of capital allocation.
- Conservative balance sheets.
- Attractive valuations.

## PERFORMANCE REVIEW & COMMENTARY

The Fund returned -3.4% net of fees and expenses for the month compared to -1.3% for its benchmark. The biggest contributor to performance during the month was **Sansan (+27.8%)**, driven by an across the board stock price recovery for Japanese growth companies. The company also has continued to win new contracts for Bill One, Contract one and its core Sansan service. Meanwhile, the largest detractor to performance was **Tencent (-14.4%)**, which was volatile during the month due to the resurfacing of Chinese regulatory concerns and results which fell short of consensus expectations. The Fund's largest sector allocations at month end were to information technology (33.6%), communication services (23.0%), and consumer discretionary (22.6%). We expect to have material allocations to these sectors over time as the sectors, or at least subsets of them, are overweight business models that lend themselves to long term performance, namely Intellectual Property (IP), Network effects and Loyalty. For a full detailed commentary of the fund, please read our [monthly letter](#).

## PERFORMANCE SINCE INCEPTION



Source: Morningstar Direct

Source: Morningstar Direct

\* Benchmark: MSCI All Country World Index

Performance is based on exit price with distributions reinvested, net of fees and expenses

Key Information	
Portfolio Manager	Nick Thomson
Number of Stocks	20-30
APIR Code	OMF1140 AU (Unhedged)
ASX mFund Code	LKH01
Benchmark	MSCI All Country World Index
Inception Date	1 December 2017
Fees & Costs	Management fee- 1.3% Performance fee- 15%^
Buy/Sell Spread	+/- 0.15%
Distribution	Annual
FUM	\$300.2 million
Cash Range (Typical)	5%- 15%

^Performance fee: 15% of the amount by which the Fund's returns (after fees and expenses but before taxes) exceed the higher of the Benchmark and high watermark. This fee is payable to Lakehouse Capital.

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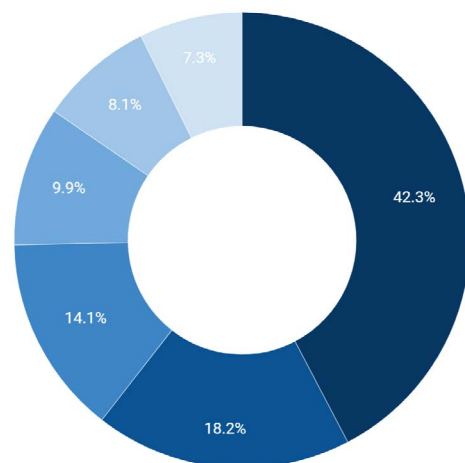
## TOP TEN HOLDINGS OF THE FUND:

The Fund held 22 positions as at March 31, 2022:

Top 10 Holdings	Industry
Amazon	Internet & Direct Marketing Retail
Visa	Data Processing & Outsourced Services
Meradolibre	Internet & Direct Marketing Retail
Alphabet	Interactive Media Services
CoStar Group	Research & Consulting
MarketAxess	Technology Services
Avalara	Software & Tech Services
Sansan	Software Application
Tencent	Internet Content & Information
PayPal	Financial Services
<b>Total Percentage</b>	<b>58.4%</b>

- US
- Europe incl. UK
- APAC, ex-China
- LatAm
- China
- Other

## REVENUE BY REGION



Source: FactSet- ex-cash as at March 31, 2022

## PLATFORM AVAILABILITY

The Lakehouse Global Growth Fund is available on the following platforms:

HUB24	AEGIS (NZ)	Praemium	Macquarie
Netwealth	WealthO2 IDPS	ASX mFunds	
Powerwrap	Mason Stevens	Ausmaq	

## RESEARCH REPORTS



Key Fund Metrics	
Alpha <sup>^</sup>	4.6
Active Share	93.6%
Up Capture Ratio	125.7
Down Capture Ratio	90.2
Batting Average	55.8
Sortino Ratio	1.8
Information Ratio	0.5
Portfolio Turnover*	16.3%

Source: FactSet and Lakehouse Capital  
\*Inception to date average annual turnover figure  
<sup>^</sup>Annualised

## CONTACT US

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**Important Information:** Equity Trustees Limited ('Equity Trustees') ABN 46 004 031 298 | AFSL 240975, is the Responsible Entity for the Lakehouse Global Growth Fund ('the Fund'). Equity Trustees is a subsidiary of EQT Holdings Limited ABN 22 607 797 615, a publicly listed company on the Australian Securities Exchange (ASX: EQT). The Investment Manager for the Fund is Lakehouse Capital Pty Ltd ('Lakehouse') ABN 30 614 957 603 | AFSL 526842. This publication has been prepared by Lakehouse to provide you with general information only. In preparing this publication, we did not take into account the investment objectives, financial situation or particular needs of any particular person. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Lakehouse, Equity Trustees nor any of their related parties, their employees or directors, provide any warranty of accuracy or reliability in relation to such information or accept any liability to any person who relies on it. Past performance should not be taken as an indicator of future performance. You should obtain a copy of the Product Disclosure Statement before making a decision about whether to invest in this product. Lakehouse Global Growth Fund's Target Market Determination available here – [www.lakehousecapital.com.au/lggf/](http://www.lakehousecapital.com.au/lggf/). It describes who this financial product is likely to be appropriate for (i.e. the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the Target Market Determination for this financial product may need to be reviewed Disclosure: Lakehouse, its directors, employees and affiliates, may, and likely do, hold units in the Fund and securities in entities that are the subject of this report.

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